

SHARKE • GRANT OFFICE • MONTHLY PACKET

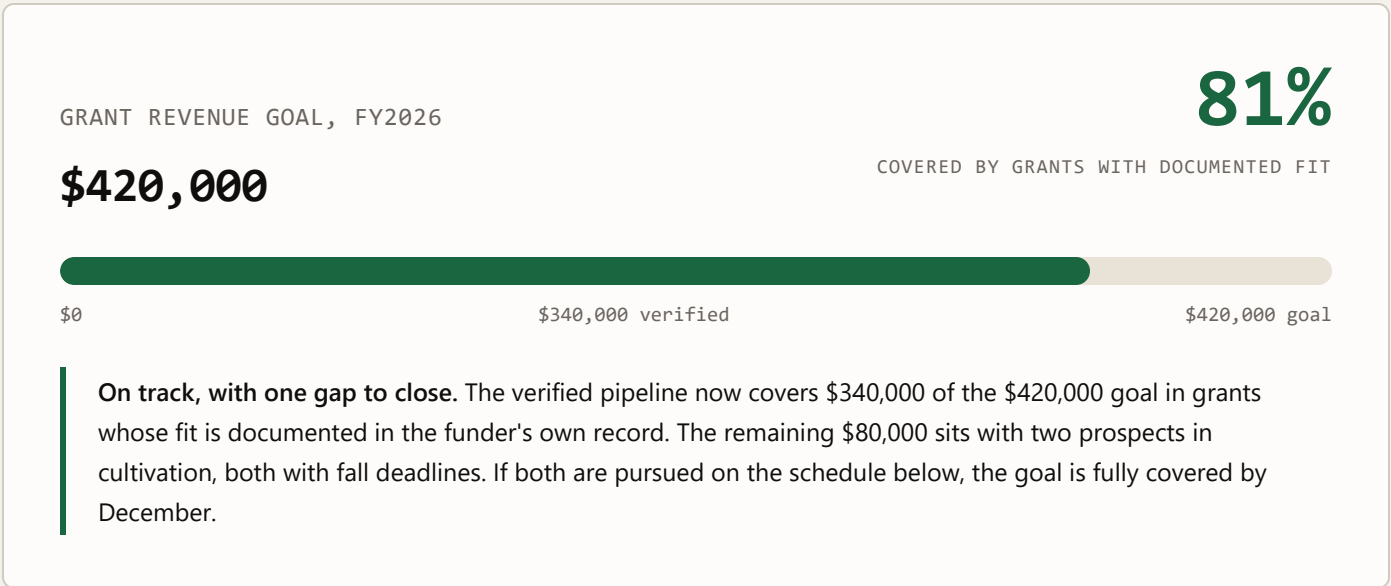
Grant pipeline and funding goal coverage

Prepared for A Regional Youth-Services Nonprofit (\$1.8M budget) •
September 2026

1 • THE BOARD READ

Where the funding goal stands

Your board approved a grant revenue goal of \$420,000 this fiscal year. Here is how much of it the verified pipeline can support today, and what it will take to close the rest.



Your pipeline, and what changed

Nine grants are in your verified pipeline. Four funders are new to you this month, surfaced from records you were not tracking.

Grant Pipeline		81% AHEAD OF PACE
9 GRANTS • 5 PURSUE • 2 WAIT • 2 MOVE ON		OF THIS YEAR'S GOAL COVERED
Youth Opportunity Fund NEW Regional family foundation, funds youth orgs at your budget		\$85K due Oct 15 Pursue
Community Resilience Grant NEW State agency, backs first-time applicants		\$60K due Nov 1 Pursue
After-School Access Program National foundation, three prior grants to peers your size		\$120K LOI Oct 3 Pursue
Rural Youth Wellbeing Fund NEW Corporate giving program, funding this cycle, confirm eligibility		\$40K rolling Wait
Metro Health Coalition Grant Community foundation, award history favors budgets above \$5M		\$50K due Oct 20 Move on

Five of nine shown. Full pipeline, verdicts, and deadlines live in your workspace and update as records change.

Two verdicts, with the record behind them

SHARKE / DECISION RECORD

Youth Opportunity Fund

Regional family foundation · 2026 cycle

DOCUMENTED FIT

Pursue.

Worth staff time this cycle. Application prepared and in your review queue.

1 Funds organizations at your budget

Of the last 24 grants, 17 went to youth-serving organizations between \$1M and \$3M in revenue.

Source: 990-PF Schedule I, 2021 to 2025

2 Backs first-time grantees

Six first-time grantees funded across the last three cycles.

Source: 990-PF Schedule I, award recipients

Categorical, never a score, never a win promise.

SHARKE / DECISION RECORD

Metro Health Coalition Grant

Community foundation · 2026 cycle

STRATEGIC MISMATCH

Move on.

Those hours were redirected to the two new-funder prospects above.

1 Award history favors much larger budgets

Of the last 20 grants, 18 went to organizations above \$5M in revenue. Your budget is \$1.8M.

Source: 990-PF Schedule I, 2021 to 2025

2 Narrow program focus

Grants concentrate in clinical health services, not youth programming.

Source: funder program area, public grant record

Categorical, never a score, never a win promise.

What Sharke did this month

- 14 grants verified against the funder's own record, each with a source-cited Pursue, Wait, or Move-on verdict

- 4 funders new to you surfaced, from records your team was not tracking

- 2 applications prepared and red-teamed, now in your review queue

- 1 application submitted with your approval, through the funder's portal

Next month

- Submit the After-School Access Program letter of inquiry (due Oct 3) and open cultivation with the two new regional funders.
- Confirm the Rural Youth Wellbeing Fund eligibility question with the program officer before it moves from Wait to Pursue.
- Bring the remaining \$80,000 of the funding goal to full coverage as the two fall prospects mature.

Sharke

This is a sample of the monthly done-for-you packet. The organization, funders, and figures are illustrative; the structure, the verdict method, and the sources (990 Schedule I, public grant records, funder program areas) are exactly what a Sharke grant-office client receives each month. Every verdict is built from the funder's own documented record. Grant timing and eligibility are verified against each funder before any application goes out.